



Waste Expense Management Case Study

Leading Multifamily Property Management Company Saves Over \$2.9 Million

Industry: **Multifamily** Sites: **+100**

Overview:

A property management company with over 250 sites noticed escalating waste costs. Site managers reported higher than normal fees related to contamination and overflow. After reaching spend of over \$4 million leaders were pressed for a solution. Increasing time spent on attempts to improve costs led to decreased productivity for operations and finance teams alike.

After recurring costs and ongoing struggles across the majority of sites, leaders decided to seek an expense management solution.

Issues:



Overflow



Contamination



Decentralized
Processes



Rising
Fees

Cass Solution: Core Services Implemented



Waste Analysis

Evaluation of site spend to uncover reoccurring charges, recover costs and determine areas of focus.



Client Support

Dedicated waste experts to provide service support and guidance for both operational and finance teams



Centralized Waste Process

Establish efficient, informed communication and decision-making for all waste-related activities



WasteVision Analytics

Detailed analytics and reporting capabilities for key performance metrics, process improvement and informed decision-making

Results with Cass WEM:

25%

Cost savings
across the portfolio

317

Escalations managed
by Cass CS

\$2.9M

Savings over
3-year period

Value We Bring:

Cass delivers industry expertise, processing & purchasing power to execute critical financial transactions while driving greater control and efficiencies. Cass WEM provides the strategic partnership your organization requires to maximize savings and support your organizations business and revenue goals.

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