



Parcel Expense Management



Cass parcel expense management services incorporate detailed audits, complete visibility and other best practices.

Yes, you *can* **take control** of your parcel expenses.

Cass audited and reported on 115 million packages in 2011.

Cass Parcel Services gives companies an unprecedented ability to take control of their parcel expenses. Match your usage to the contract you negotiated. Identify wasteful spending. Boost your negotiation power. In addition to gaining complete visibility to fully understand and better manage your parcel spend, you will also acquire a number of other post-shipment services to improve and streamline business processes for both logistics and accounting.

The complete offering from Cass Parcel Services includes:

Parcel audit checks:

- Liability validation
 - Rate audit (including tiered & incentive discounts and accessorials)
 - Service failure
 - Proof of shipment
 - Proof of delivery
 - Duplicate protection at the invoice, tracking number and charge level
 - And more
- Invoice receipt via EDI
 - Invoice processing and payment
 - Detailed audits
 - Credit/refund management
 - Accruals
 - GL coding/cost center allocations
 - Manifest-invoice discrepancy reporting
 - Regular activity review and advisement from a dedicated parcel account manager
 - Online business intelligence

With Cass Parcel Services, gathering data and researching specific issues takes just minutes instead of days.

Cass' highly automated systems provide an unmatched level of efficiency in each of these processes. Beginning with EDI receipt of all invoice data, automation also enables the audit, cost allocations, and accruals.

Data analysis is made easy with the industry's premier business intelligence portal, which includes specific tools to highlight problem areas. Also helping with data analysis is your parcel account manager, who can explain unusual charges and trends, provide expert insight into how a rate increase will affect your spend, and provide advice to reduce expenses.

What is the value of the analysis tools and **business intelligence**?

Understanding and controlling parcel costs is nearly impossible without clear visibility into detailed cost components, trends and more. With Cass, this information is easily available to you. With a few clicks, you will be viewing information for thousands – or hundreds of thousands – of shipments, by facility, account number, carrier, charge type, and more. Our clients consistently achieve high, ongoing value by leveraging the tools provided through **CassPort®**, our analytics and business intelligence engine.

Identify persistent problems

Many accessorial costs are controllable, assuming you have the right tools to find opportunities for savings. CassPort analysis and reporting tools are specifically designed to help you and your Cass account team analyze data and identify recurring problems, such as use of invalid account numbers, address corrections, high-dollar shipments, or potentially fraudulent use.

Monitor policy compliance

Parcel shipping policies become effective when you can monitor and enforce them. With CassPort, you can easily keep an eye on expensive and sometimes unwanted services, such as insurance, signature required, or account usage, and stop unnecessary costs quickly. With this needed visibility in place, clients are often surprised at how much of their costs are preventable.

Be prepared for negotiations

With CassPort, it's easy to put together a bid package, using data that is normalized across carriers. You'll always have the data in hand to focus negotiations on what's important to you.

Know your true cost per package

When one package is billed in multiple invoices, make sure these charges are accounted for correctly and all tied to the same package. Without this ability, you can't get an accurate cost per package.

Research past issues or long-term trends

Your historical shipping data is always available to you on the CassPort portal. Your carrier won't make it so easy.

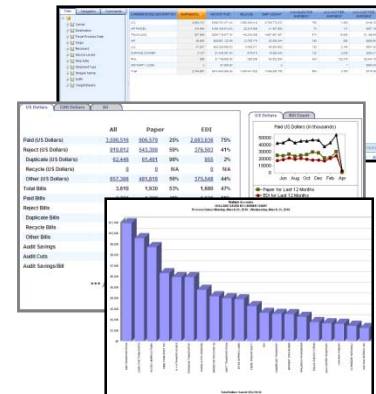
Understand the effects of a new contract or GRI (General Rate Increase)

The only way to determine the effect of a GRI or new contract is to run the exact cell-by-cell rate changes against your exact shipping mix. You will have easy access to these numbers and be able to accurately project the GRI's effect on your business.

Bridge the gap between purchasing and transportation

When purchasing owns the contract and transportation executes, a lack of data typically impedes both groups from maximum performance. One easy source for your shipping data can give you both the data you need to define and achieve individual and mutual goals.

If your company ships over 100,000 packages annually with FedEx, UPS or DHL, Cass Parcel Services can provide considerable process improvement and savings.



Access CassPort for instant statistics, expense details, and ad-hoc and standard downloadable reports.